

GPCOG General Assembly AGENDA

May 25, 2023

2:00 p.m. to 2:30 pm (*Please arrive before 2 pm*)
The Stone Barn, St. Joseph's College, Standish Maine

1. **Welcome and Call to Order – Jarrod Maxfield, President, GPCOG**
2. **Acceptance of 5/26/22 General Assembly minutes (Attachment A)**
3. **FY24 Priorities and Budget (Attachment B)**

Staff Report: The GPCOG Executive Committee unanimously recommends to the General Assembly approval of a FY24 agency budget of approximately \$5.2M. This includes the Executive Committee's recommendation to assess dues at \$2.10 per capita. See Attachment B for detail.

Recommended Action: Consider, modify as needed, and adopt FY24 priorities and budget.

4. **Election of FY24 GPCOG Officers and Executive Committee Members**

Staff Report: The nominations committee recommends the following FY24 slate:

1. Jarrod Maxfield, **Windham** Town Council - President
2. Mary Fernandes, **Casco** Select Board – First Vice President
3. Krista Chappell, **Gray** Town Councilor – Second Vice President
4. Jerre Bryant, **Westbrook** City Administrator
5. Mark Dion, **Portland** City Councilor
6. Kate Lewis, **South Portland** Mayor
7. Carmen Lone, Chair, **Bridgton** Select Board
8. Matthew Sturgis, **Cape Elizabeth** Town Manager
9. Nat Tupper, **Yarmouth** Town Manager
10. Sue Witonis, **Cumberland County** Commissioner
11. Viktoria Wood, **Chebeague Island** Town Administrator

Recommended Action: Appoint officers and Executive Committee members.

Adjourn

Attachment A

GPCOG Annual Meeting of the General Assembly MINUTES

May 26, 2022

In Attendance:

Name	Affiliation
Sandy Carder, President	Gray
Carmen Lone	Bridgton
Scott Avery	Casco
Mary Fernandes	Casco
Sue Witonis	Cumberland County
Steve Gorden	Cumberland County
Peter Joseph	Freeport
Krista Chappell	Gray
Anne Gass	Gray
Christine Landes	New Gloucester
Mark Dion	Portland
Jessica Grondin	Portland
April Sither	Scarborough
Michele Bukoveckas	Sebago
Micha Pride	South Portland
Sarah Gaba	Standish
Gregory LeClerc	Standish
Zach Mosher	Standish
Michael Foley	Westbrook
Jerre Bryant	Westbrook
Jarrold Maxfield	Windham
David Nadeau	Windham
Barry Tibbetts	Windham
Heather Abbott	Yarmouth
Nat Tupper	Yarmouth
For GPCOG:	Kristina Egan

Call to Order and Welcome

Sandy Carder called the meeting to order at 1:08 pm and welcomed all attendees.

Acceptance of 5/27/21 minutes

Sandy Carder asked for a motion to accept the minutes of the 5/27/21 General Assembly meeting. Acceptance of the minutes was moved by Sue Witonis, seconded by Jerre Bryant. A vote was conducted, and the minutes were unanimously approved.

Proposed FY 23 Priorities and Budget

Kristina Egan presented the FY 2022-2023 GPCOG budget. She explained that the GPCOG Executive Committee unanimously recommended to the General Assembly approval of a FY23 agency budget of \$5,017,467 as detailed in the materials found [here](#) and distributed to attendees.

The FY23 budget supports GPCOG's priorities for the coming year, including:

- Attracting federal, state, and private resources to the region;
- Continuing to deliver high-quality member services;
- Expanding transportation and housing choices throughout the region for everyone;
- Doing our part in meeting the goals of *Maine Won't Wait*;
- Supporting internal diversity, equity, and inclusion improvement; and
- Identifying and implementing priority improvements to internal GPCOG systems.

Egan summarized the FY 23 budget (see [linked materials](#)) by:

- Revenues and expenses;
- Revenues by program;
- Revenues by sources; and
- Expenses by categories.

She also discussed the 5% member dues credit included in the FY 23 budget, and outlined how member dues dollars are used as match to leverage state and federal grants for the region, and to provide flexible funding for unanticipated member needs.

Sandy Carder asked for questions and discussion. There was none.

Steve Gorden moved to accept the FY 23 budget as presented. Sue Witonis seconded the motion. A vote was conducted, and the budget was unanimously approved.

Election of Officers and Executive Committee Members

Sandy Carder presented the slate of GPCOG Officers and Executive Committee members for FY 2022-2023:

Jarrold Maxfield, Chair, **Windham** Town Council - President
Mary Fernandes, Chair, **Casco** Select Board – First Vice President
John Hawley, **Naples** Town Manager – Second Vice President
Jerre Bryant, **Westbrook** City Administrator
Krista Chappell, **Gray** Town Councilor
Mark Dion, **Portland** City Councilor
Kate Lewis, **South Portland** City Councilor
Carmen Lone, Chair, **Bridgton** Select Board
Matthew Sturgis, **Cape Elizabeth** Town Manager
Nat Tupper, **Yarmouth** Town Manager
Sue Witonis, **Cumberland County** Commissioner

Nat Tupper moved to approve the slate. David Nadeau seconded the motion. There was no discussion and no further nominations. A vote was conducted, and the motion passed unanimously.

Closing Remarks

Jarrold Maxfield thanked Sandy Carder for her service and expressed his appreciation for Sandy's leadership during her time as GPCOG President.

Adjourn

At 1:27 pm Sandy Carder asked for adjournment by acclamation. All approved.

**Attachment B
GPCOG FY23 Budget**



*Communities Working Together to Build Shared
and Sustainable Prosperity*

**FY24 Budget
7/1/2023 – 6/30/2024**

May 16, 2023

To: GPCOG General Assembly
From: Kristina Egan, Executive Director, GPCOG
RE: Proposed GPCOG Budget: July 1, 2023 – June 30, 2024

I am pleased to submit the proposed GPCOG budget for Fiscal Year 2024, as recommended by the GPCOG Executive Committee.

The FY24 budget projects the following revenues and expenses:

Total Revenue:	\$5,223,772
Total Expenses:	\$5,223,772

This budget is composed of the following elements:

- FY24 Priorities & Budget Summary
- Detailed Revenue and Expense Comparative Budgets, Graphs and Explanations
- Member Dues Allocation

FY23 & FY24 Priorities

The FY24 budget continues to support GPCOG's three main strategic priorities: strengthen cities and towns with responsive member services, lead the region toward prosperity, and operate with excellence. Last year, the GPCOG Executive Committee adopted priorities for a two-year period: FY23 and FY24. Much of GPCOG's work is defined by existing and anticipated grants and contracts; the below priorities do not include all of GPCOG's portfolio.

1. Attract resources to the region.

- Prioritize transportation projects and work with state and federal partners to fund these priorities.
- Organize regional support for up to three transportation projects for discretionary grant opportunities.
- Serve as the state's implementing partner for economic development, climate mitigation and resilience, housing choice, and broadband investments in the region.
- Ensure rural communities have tools and the support they need to access new funding sources for community priorities.

2. Provide value to members.

- Catalyze regional response to up to two major regional challenges or opportunities.
- Build a resilient network of municipalities with regular gatherings of elected officials, municipal managers, transit managers, public works directors, sustainability professionals, economic development directors, and planners and by resuming subregional meetings as the pandemic subsides.

3. Expand transportation and housing choices for our region's people.

- Monitor and annually report on regional housing production, develop one transit-oriented development plan, and provide technical assistance to improve housing and zoning in as many municipalities as resources permit.
- Develop data and analysis to illustrate the impacts and benefits of smart growth strategies and communicate that information to members.
- Adopt Transit Together recommendations that will measurably improve customer experience and system performance.
- Track transit ridership, analyze industry trends and national best practices, and advance regional initiatives and investments to rebuild ridership in the wake of the pandemic.

4. Do our region's part in meeting the goals of *Maine Won't Wait*.

- Establish vehicle miles travelled and emission reduction targets through *Connect 2045* and other regional initiatives and work to align policies and investments.
- Support development and implementation of up to three climate action plans for communities.
- Identify key areas of regional risk to climate hazards and support the development of three priority resilience projects to be developed and designed by members.

5. **Support GPCOG’s Diversity Equity and Inclusion working group in its efforts** to define agency goals and implement strategies to meet them.

6. **Identify priorities and implement improvements to GPCOG’s internal systems** to reduce operational friction, enhance the staff team’s wellbeing, and provide information to guide budget and staffing decisions.

Budget Summary

The FY24 budget of \$5,223,772 is showing a slight increase to last year’s budget, rising by \$206,305, or approximately 4%.

FY24 GPCOG Budget Summary	
REVENUES	
	Total
Transportation	\$ 2,826,788
Economic Development	\$ 893,384
Land Use Planning	\$ 59,412
Sustainability	\$ 334,051
Member Services	\$ 713,316
Other Contracts	\$ 5,000
Bank Interest - General	\$ 16,000
Bank Interest - Revolving Loan Funds	\$ 25,000
In-Kind Revenue	\$ 25,821
Projected New Revenues	\$ 325,000
TOTAL REVENUES	\$ 5,223,772
EXPENSES	
Personnel	\$ 3,231,931
Office	\$ 220,470
Consulting Services	\$ 1,322,322
Meetings and Travel	\$ 60,000
Other Direct Expenses	\$ 139,049
Pass-through Expenses	\$ 250,000
TOTAL EXPENSES	\$ 5,223,772
NET INCOME	\$ -

Table 1: Summary list of revenue sources for GPCOG’s different fields of work and summary list of major expenses, including personnel, office, and consulting.

Transportation is the largest source of funding, comprising over half of the annual revenues. Transportation remains the single biggest focus of GPCOG’s work, with work expected to expand in the coming five years due to increased federal resources through the Bipartisan Infrastructure Law.

Within transportation, the majority of GPCOG’s work is to execute the Unified Planning Work Program (UPWP) on behalf of PACTS, the region’s Metropolitan Planning Organization (MPO). Over the past several UPWPs prior to the current one, GPCOG’s funding was mostly flat funded. In FY23, GPCOG was awarded an increase in FHWA and FTA funds of approximately \$1.2M that will mostly be spent in FY24 and FY25. Going forward, we anticipate funding to remain allocated at higher amounts than in previous years. This increase is substantial and will allow GPCOG to better meet the region’s transportation needs.

Economic development and member services are the next largest areas of focus for GPCOG. In FY24, the agency will continue to deliver broadband support in the Lakes Region, housing support to the Metro Region Coalition, comprehensive, neighborhood, and climate planning for towns, cooperative purchasing savings on a wide variety of products, and more. The agency also secured new federal and state revolving loan funding through the U.S. Environmental Protection Agency (for brownfields clean-up) and the Finance Authority of Maine (for businesses) that will help grow the workforce and provide additional jobs. GPCOG will also welcome its fourth class of Resilience Corps Fellows to support members and the region in building community resilience to future stresses and shocks.

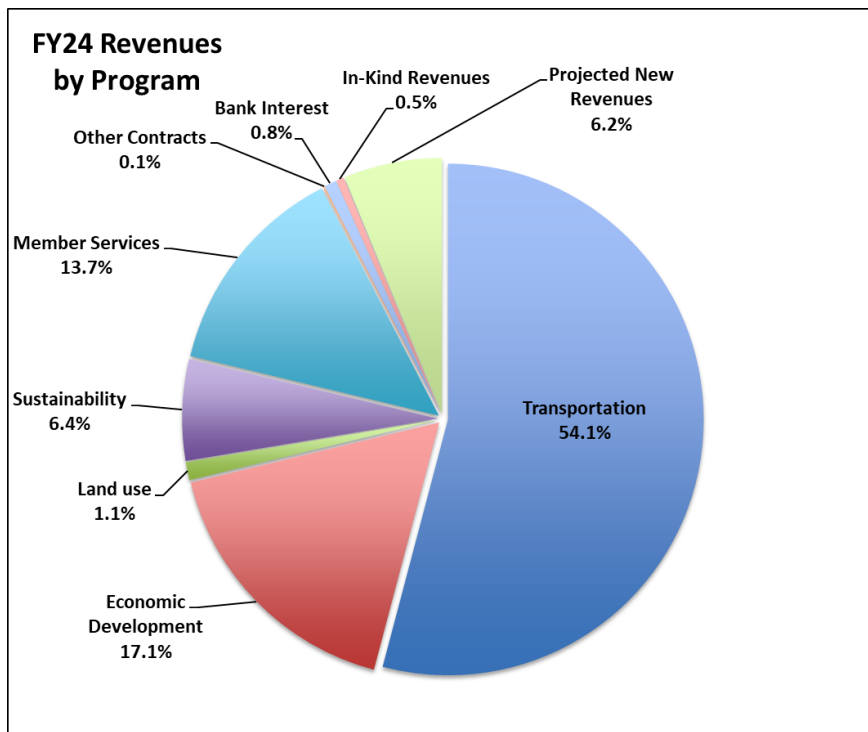


Figure 1: Pie chart showing percentages of revenue supporting GPCOG’s different fields of work.

Detailed Revenues Compared to FY23

REVENUES				
	TOTAL		TOTAL	
	FY 2024		FY 2023	DIFFERENCE
Transportation	\$ 2,826,788	\$	2,939,650	\$ (112,862)
U.S. Department of Transportation - Planning Funds	\$ 2,276,959	\$	2,479,152	\$ (202,193)
U.S. Department of Transportation - Capital Projects	\$ 74,537	\$	111,805	\$ (37,268)
Maine Department of Transportation	\$ 325,577	\$	244,326	\$ 81,251
Municipal Match	\$ 149,715	\$	104,367	\$ 45,348
Economic Development	\$ 893,384	\$	658,857	\$ 234,527
U.S. Economic Development Administration	\$ 70,000	\$	70,000	\$ -
U.S. Environmental Protection Agency	\$ 213,624	\$	-	\$ 213,624
U.S. Department of Agriculture	\$ 34,960	\$	20,044	\$ 14,916
Corporation for National and Community Service	\$ 304,400	\$	312,000	\$ (7,600)
ConnectMaine Authority	\$ 147,900	\$	171,750	\$ (23,850)
Revolving Loan Funds - Interest and Fees	\$ 122,500	\$	85,063	\$ 37,437
Land Use Planning	\$ 59,412	\$	62,897	\$ (3,485)
U.S. Department of Agriculture	\$ 30,831	\$	30,787	\$ 44
Maine Dept. of Agriculture, Conservation and Forestry	\$ 13,581	\$	16,602	\$ (3,021)
Maine Dept. of Transportation	\$ 15,000	\$	15,508	\$ (508)
Sustainability	\$ 334,051	\$	295,000	\$ 39,051
U.S. Department of Energy	\$ 149,600	\$	119,000	\$ 30,600
National Fish & Wildlife	\$ 147,176	\$	137,500	\$ 9,676
Governor's Office of Policy and Innovation	\$ 37,275	\$	38,500	\$ (1,225)
Member Services	\$ 713,316	\$	662,450	\$ 50,866
Member Dues	\$ 587,598	\$	532,350	\$ 55,248
Joint Purchasing Fees	\$ 35,000	\$	30,000	\$ 5,000
Municipal Contracts	\$ 90,718	\$	100,100	\$ (9,382)
Other Contracts	\$ 5,000	\$	60,000	\$ (55,000)
Bank Interest - General	\$ 16,000	\$	1,200	\$ 14,800
Bank Interest - Revolving Loan Funds	\$ 25,000	\$	2,213	\$ 22,787
In-Kind Revenue	\$ 25,821	\$	3,750	\$ 22,071
Projected New Revenues	\$ 325,000	\$	331,450	\$ (6,450)
TOTAL REVENUES	\$ 5,223,772	\$	5,017,467	\$ 206,305

Table 2: Detailed list of all revenue sources, including grants and contracts with federal and state agencies, member dues, fees, and interest.

Changes in Revenue

Transportation. Budgeted transportation revenues are projected to decrease by approximately \$113K, primarily due to FTA CARES Act funding coming to an end in early FY24. GPCOG is receiving additional FHWA and FTA funding than in prior years. This funding will be allocated over multiple fiscal years to even out annual revenue. We also anticipate fewer capital dollars than in prior years.

Economic development. Budgeted economic development revenues show an increase of approximately \$235K, which is mostly attributed to U.S. EPA funding related to our Brownfields program. GPCOG received a \$3.9M award starting in October 2024 for a five-year period. We also anticipate an increase in U.S. Department of Agriculture and revolving loan interest.

- Brownfields. The increase in U.S. EPA revenues are the result of a \$3.9M award over five years. We anticipate providing multiple new loans, which will also increase revolving loan interest and fees revenues.
- U.S. Department of Agriculture. The increase is the result of a Shore and Harbor planning grant awarded in FY23 that will be mostly expended in FY24.
- AmeriCorps. The decrease in Corporation for National and Community Service funding is due to the anticipation of a smaller cohort in FY24.
- Revolving Loan Fund Fees. In FY23, GPCOG has provided \$325,000 in new small business loans as of April 1, 2023. We also have additional loans set to close that will be an additional \$2M lent out. This will substantially increase annual revenues from loan interest for many years. GPCOG was awarded up to \$5M through the GrowMaine program that can be lent out to area businesses to help support business growth and economic development.

Sustainability. Budgeted sustainability revenues show an increase of \$39K due to several projects awarded in FY23 that will be mostly expended in FY24, mostly from funding from the U.S. Department of Energy and the National Fish and Wildlife Foundation.

Member Services. Member services are projected to increase by approximately \$51K, primarily due to an increase in the per capita dues rate from \$2.00 to \$2.10. The member dues budget also shows a slight increase in cooperative purchasing fees with a small reduction in municipal contracts. In order to partially offset inflation, the Executive Committee approved an increase in the per capita dues rate starting in FY24. The Executive Committee will recommend to future General Assemblies an increase from \$2.10 to \$2.20 in FY25 and an increase from \$2.20 to \$2.25 in FY26. More detail on the use of member dues is provided later in this document.

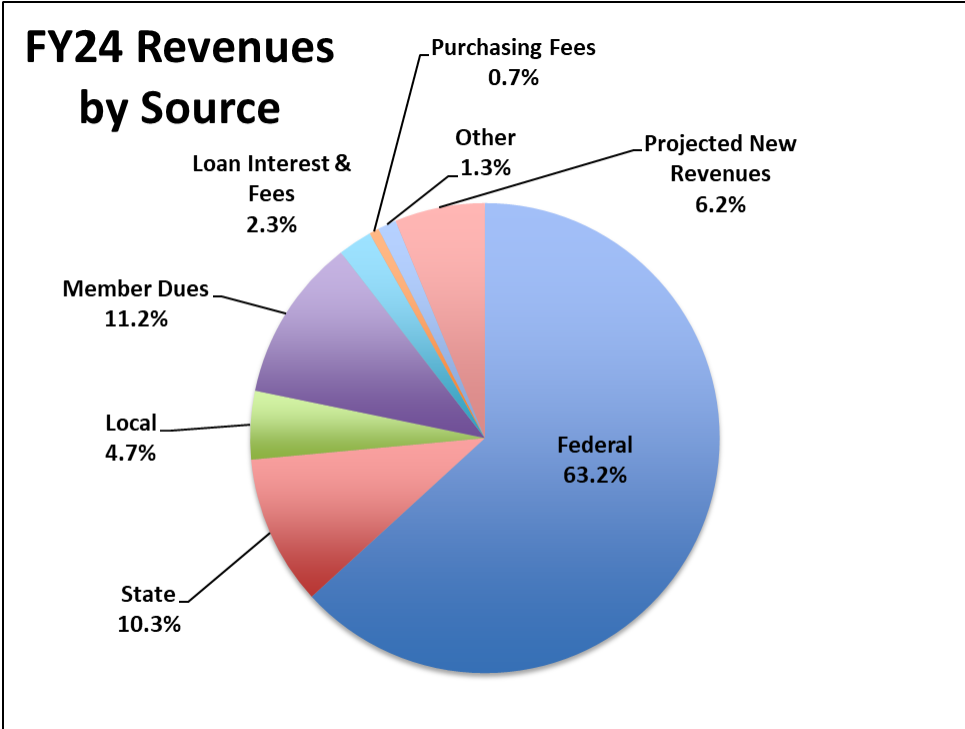


Figure 2: Pie chart showing percentages of sources of revenues, including federal, state, local and more.

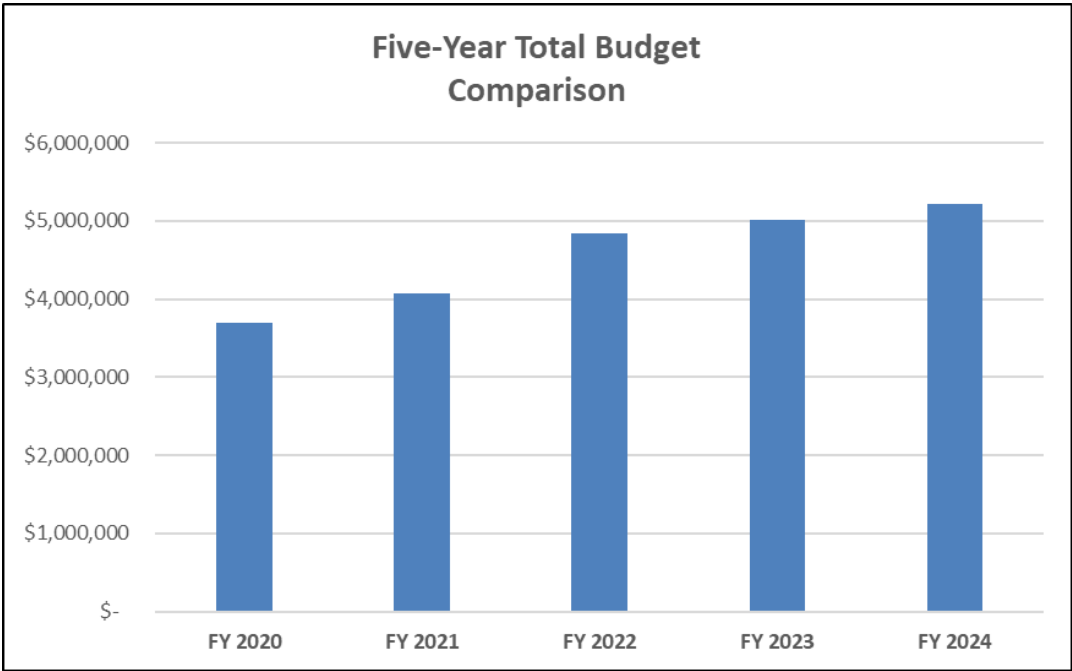


Figure 3: Bar chart showing the total annual budget over the past five fiscal years.

Detailed Expenses Compared to FY23

EXPENSES				
	TOTAL		TOTAL	
	FY 2024	FY 2023	DIFFERENCE	
Personnel	\$ 3,231,931	\$ 3,093,893	\$	138,038
Salaries	\$ 2,668,208	\$ 2,573,010		95,198
Fringe	\$ 563,723	\$ 520,883		42,840
Office	\$ 220,470	\$ 264,580	\$	(44,110)
Postage	\$ 1,000	\$ 1,000		-
Utilities	\$ 8,500	\$ 8,500		-
Office Supplies	\$ 9,000	\$ 6,000		3,000
Printing & Copying	\$ 7,000	\$ 10,000		(3,000)
Rent	\$ 148,320	\$ 141,270		7,050
Cleaning	\$ 2,632	\$ 2,392		240
Telecommunications	\$ 8,340	\$ 8,342		(2)
Depreciation	\$ 1,126	\$ 3,523		(2,397)
Payroll Processing Fee	\$ 4,500	\$ 3,500		1,000
Copier Lease	\$ 5,052	\$ 5,053		(1)
Equipment & Furniture	\$ 25,000	\$ 75,000		(50,000)
Consulting Services	\$ 1,322,322	\$ 1,420,083	\$	(97,761)
Legal	\$ 30,000	\$ 20,000		10,000
Audit/CPA	\$ 30,000	\$ 22,500		7,500
Loan Underwriting	\$ 10,000	\$ 10,000		-
Information Technology	\$ 96,000	\$ 102,000		(6,000)
Equipment & Software Maintenance	\$ 20,000	\$ 20,000		-
Software Fees	\$ 143,430	\$ 91,217		52,213
Website	\$ 10,000	\$ 14,000		(4,000)
Consulting - Engineering	\$ 552,637	\$ 792,219		(239,582)
Consulting - Other	\$ 398,005	\$ 348,147		49,858
Graphic Design	\$ 32,250	\$ -		32,250
Meetings and Travel	\$ 60,000	\$ 48,000	\$	12,000
Travel - Mileage	\$ 8,000	\$ 8,000		-
Travel - Hotel and Airfare	\$ 15,000	\$ 5,000		10,000
Event Costs	\$ 12,000	\$ 20,000		(8,000)
Meeting Registration Fees	\$ 10,000	\$ 5,000		5,000
Meeting Supplies	\$ 15,000	\$ 10,000		5,000
Other Direct Expenses	\$ 139,049	\$ 190,911	\$	(51,862)
Memberships & Dues	\$ 17,500	\$ 15,000		2,500
Insurance	\$ 21,133	\$ 18,866		2,267
Employee Screening	\$ 1,800	\$ 1,600		200
Advertising	\$ 20,000	\$ 24,400		(4,400)
Shredding - Confidential Destruction	\$ -	\$ 460		(460)
Professional Development	\$ 20,000	\$ 20,000		-
Bank Service Fees	\$ 95	\$ 95		-
Miscellaneous Expense	\$ 460	\$ 1,500		(1,040)
Subscriptions/Publications	\$ 1,000	\$ 500		500
Auto Lease	\$ 1,440	\$ 1,440		-
Doubtful Accounts - RLF Loan Programs	\$ 14,000	\$ 70,000		(56,000)
Loan Forgiveness	\$ -	\$ 8,750		(8,750)
FAME Fee on Loan Funds	\$ 15,800	\$ 15,800		-
In-Kind	\$ 25,821	\$ 12,500		13,321
Pass-through Expenses	\$ 250,000	\$ -	\$	250,000
Brownfields Grants	\$ 250,000	\$ -		250,000
TOTAL EXPENSES	\$ 5,223,772	\$ 5,017,467	\$	206,305

Table 3: Detailed list of all expenses budgeted for FY24, compared to expenses budgeted for FY23.

Changes in Expenses

Overall expenses are budgeted to increase by about \$206K, with personnel increasing by approximately \$138K and consulting and other expenses projected to increase by approximately \$68K.

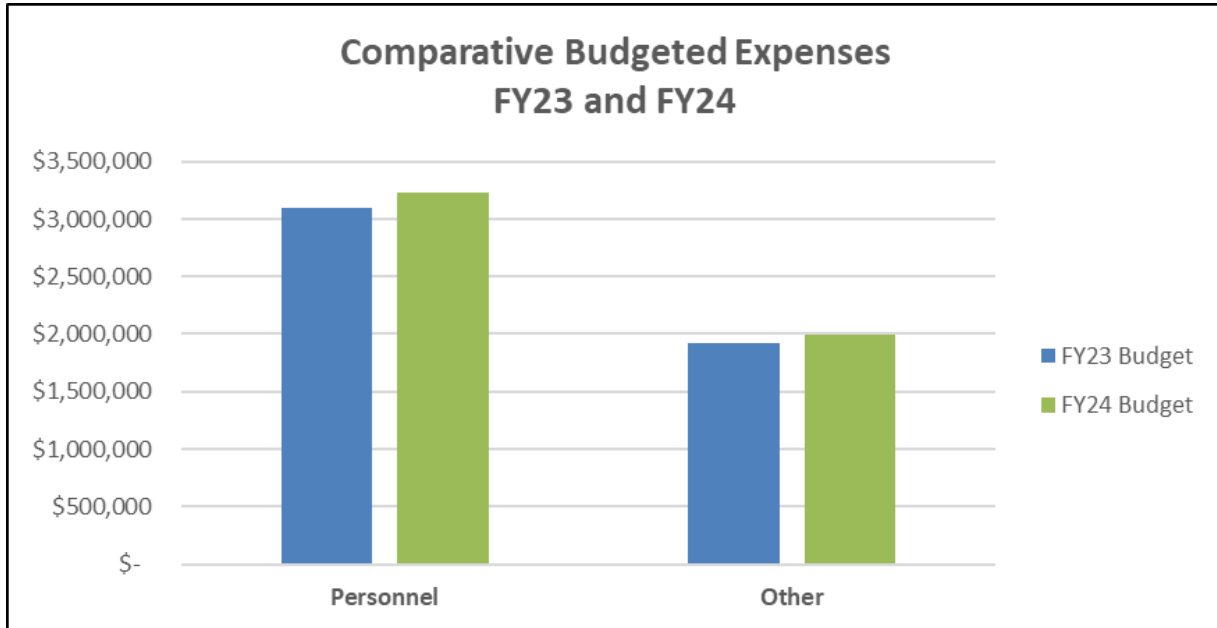


Figure 4: Comparison of personnel and other expenses between FY23 and FY24.

Personnel. Personnel costs are budgeted to increase by about \$138K compared to the FY23 budget. The FY24 budget includes one less FTE than FY23 and two fewer AmeriCorps Fellows. The primary reason for the increase is due to a wage adjustment to partially address wage inflation, as well as raises and promotions. GPCOG promoted several staff taking on additional responsibilities during FY23. The change in composition also affected personnel costs. GPCOG eliminated a senior economic development manager position, and also did not hire a data manager as budgeted in the prior year, but rather promoted internally to a similar position and hired two data analysts.

GPCOG is expecting two fewer AmeriCorps Fellows in FY24, however, the living stipend budget has increased from \$21,000/year to \$25,000/year for each Fellow, thereby slightly increasing the overall budget. The FY24 budget includes 31 staff and 12 AmeriCorps fellows whereas the FY23 budget included 32 staff and 14 AmeriCorps Fellows. Below is the current organizational chart as of May 2023, which shows one vacant position for an administrative professional.

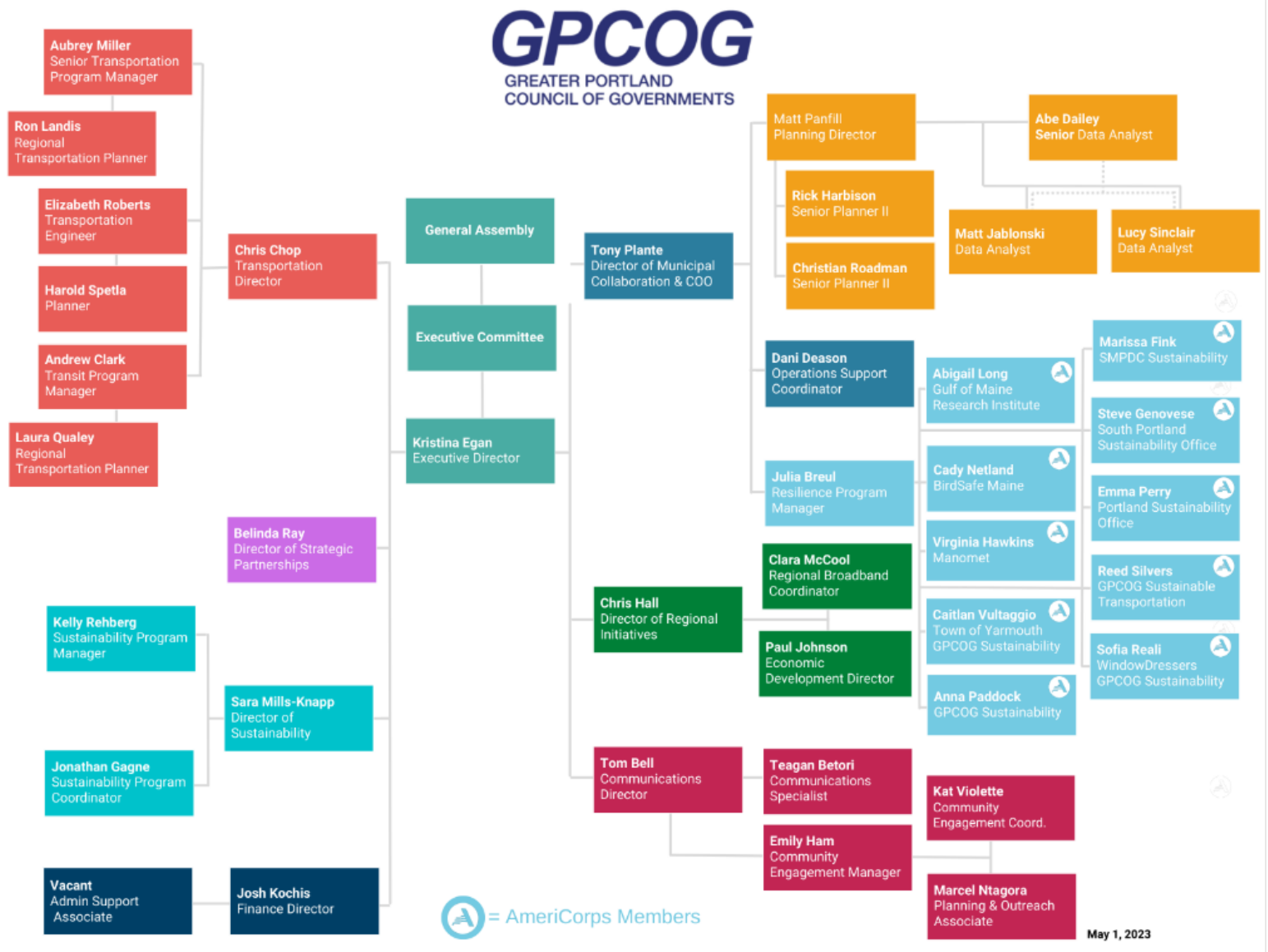


Figure 5: FY23 organizational chart as of May 2023.

Office. The decrease in budgeted office expenses of approximately \$44K is due entirely to a large reduction in equipment and furniture. In FY23, GPCOG planned a renovation to the office to support hybrid work and meetings. The remodel is completed and therefore the budget decreased significantly as those expenses were the major driver of the office budget in the prior year.

Consulting. Consulting services decreased by approximately \$98K, which was primarily driven by a decrease in engineering consulting. This was partially offset by an increase in other consulting, graphic design, software fees and legal fees.

- **Engineering Consultants:** The budgeted decrease for engineering consultants of approximately \$240K is due primarily to CARES Act funding for public transportation being almost fully expended. There were originally six projects budgeted for CARES Act funding over the past several years, and there is currently only one project remaining that ends in December 2023. There is also a reduction in transportation capital funds that is generally just pass-through funds for consulting on various projects. These reductions were slightly offset by budgeted increases in UPWP funding due to additional FHWA and FTA funds awarded to GPCOG, as well as increases in Brownfields and other projects.
- **Other Consultants and Graphic Design:** Other consulting shows a budgeted increase of approximately \$50K, which was primarily driven by a large increase in UPWP funding due to the additional funds awarded, as well as an increase in projected new projects that would need consultants other than engineers. This was partially offset by decreases in broadband consultants, as well as several projects that expired in FY23. Graphic design increased due to the need for consulting help on transportation and communications.
- **Legal Fees:** The increase in budgeted legal fees of \$10K is due to the potential continued work for several municipalities related to the audit of cable franchise fees. All fees associated with that project would be reimbursed by the municipalities.
- **Software Fees:** The increase in budgeted software fees of approximately \$52K stems from the purchase of multiple new or upgraded software to increase production, project management, communication, and other capabilities.

Meetings and Travel. Meetings and travel expenses are budgeted to increase by \$12K as we anticipate higher expenses for hotels, airfare, meeting registration fees and meeting supplies. The prior year's budget was lower due to the pandemic, but we are seeing an increase in travel and in-person meetings and therefore increased the budget in those areas.

Other Direct Expenses. The increase in other direct expenses of approximately \$198K, which includes pass-through expenses, is due to budgeting \$250K in Brownfields Grants pass-through. In FY23, GPCOG was awarded a \$3.9M Brownfields grant over five years. GPCOG anticipates spending about 20% of the budget each year. We did not have any budgeted pass-through expenses in the prior year as we had not yet applied for any Brownfields RLF funding. Additionally, we have decided to continue to use cash-on-hand to fund any FAME loans rather than drawing down additional resources available. This increase was offset by decreases in advertising, doubtful accounts, and loan forgiveness. Advertising decreased due the end of the FTA CARES funds that had a large advertising budget to promote the projects. Doubtful accounts decreased as we wrote the majority of the bad debt off in FY23 related to the revolving loan funds. Finally, loan forgiveness decreased as all loans eligible for loan forgiveness were awarded forgiveness in FY23 if they met the requirements of the program.

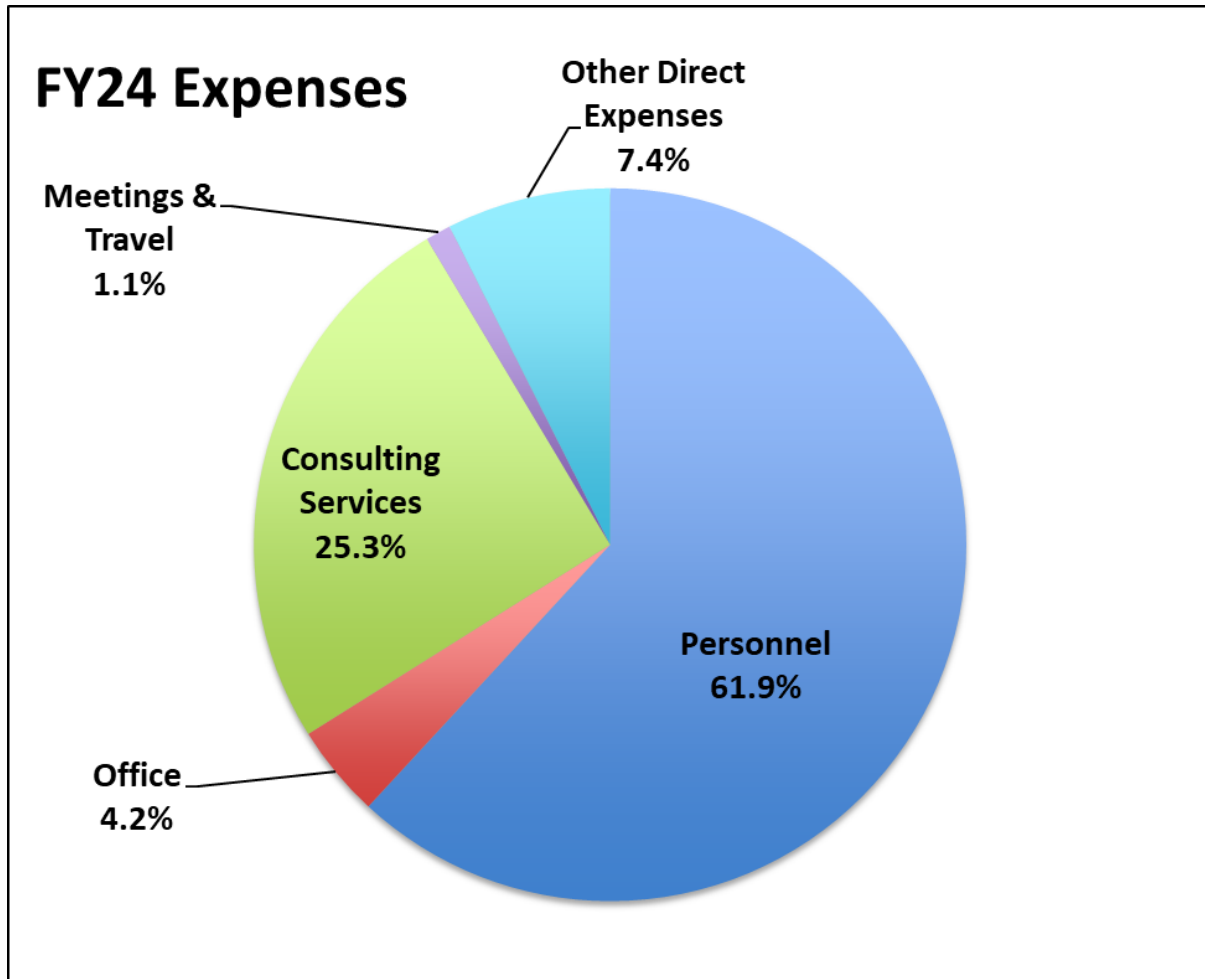


Figure 6: Pie chart showing the major categories of expenditures for FY24.

Member Dues Allocation

The formula for determining member dues is \$2.10 per capita, based on the most recent decennial census, which was updated as of 2020. There are two exceptions: Cumberland County government pays dues of \$10,000 and the island member towns of Chebeague, Long and Frye each pay \$750 per year.

Member dues support direct services to individual cities and towns and groups of municipalities, regional services, and regional peer tables, as well as providing local match for federal and state grants that support community and regional priorities.

Several new direct member services started in FY23, and that work will continue in FY24 and beyond. GPCOG committed a portion of its dues for broadband, asylum seekers housing, and public education on growth and development issues. With the increase in dues from the higher per capita rate, GPCOG will be able to continue and strengthen this work moving into FY24. The increase in dues will also allow GPCOG to attract additional funding requiring a match.

	Dues	Leveraged	Total
Member Services	\$ 243,000	\$ -	\$ 243,000
General Member Services	\$ 73,000	\$ -	\$ 73,000
Sustainability	\$ 40,000	\$ -	\$ 40,000
Housing Choices	\$ 70,000	\$ -	\$ 70,000
Advocacy	\$ 40,000	\$ -	\$ 40,000
Metro Regional Coalition	\$ 20,000	\$ -	\$ 20,000
Match for Regional Work	\$ 344,598	\$ 3,227,842	\$ 3,572,440
Transportation	\$ 74,186	\$ 2,001,430	\$ 2,075,616
Economic Development	\$ 70,000	\$ 70,000	\$ 140,000
Brownfields	\$ 19,000	\$ 780,000	\$ 799,000
Resilience	\$ 123,551	\$ 332,000	\$ 455,551
Land Use Planning	\$ 17,861	\$ 44,412	\$ 62,273
Match for New Grants	\$ 40,000	Unknown	\$ 40,000
TOTAL	\$ 587,598	\$ 3,227,842	\$ 3,815,440

Table 4: Detailed list of how FY23 member dues will be used for member services and to match federal grants.

About 59% of the total dues income of \$587,598 will serve as local match for federal and state grants. This match portion of member dues will leverage almost \$3.3M in additional funds for the region, with \$40K reserved to provide match to the \$325K in anticipated new revenues for the full FY24 budget. The remaining member dues will support GPCOG's effort to provide direct and regionalized services to our municipalities.

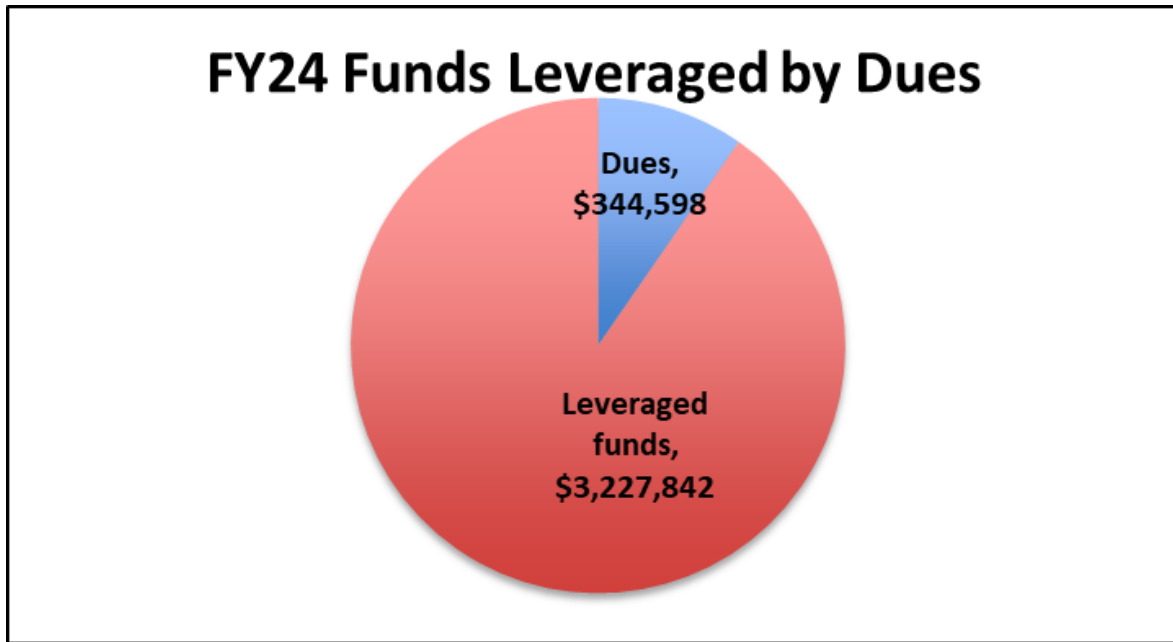


Figure 7: Pie chart showing how much dues leverage in federal funds.