



We were pleased to receive four bids for this year's Signs Posts and Other Traffic Control Products Bid for the contract period August 2, 2018 through August 1, 2019. Vulcan Signs offered the low bids – many by a substantial margin – for about half of the products. The other firms shared in the low bids for the other products.

The bids are summarized in the attached worksheet. Please note that the bidders used different units in their bids for conspicuity reflectivity tape and street name signs.

You are free to order from the firms of your choice. Here is the ordering information:

- Vulcan Signs – To order, contact David B. Beviacqua, 800-633-6845, [vulcan3@vulcaninc.com](mailto:vulcan3@vulcaninc.com)
- Perma-Line – To order, contact Ray Borgatti, 508-588-6240, [ray.permaline@verizon.net](mailto:ray.permaline@verizon.net)
- Osburn – To order, contact Robbie Jenks, 800-523-8917, [robj@osburns.com](mailto:robj@osburns.com)
- Lightle – To order, contact Sam Ackley, 740-998-5363, [samackley@lightleenterprise.com](mailto:samackley@lightleenterprise.com)

Please contact me if you have any questions. Thank you!

John Duncan  
Cooperative Purchasing Coordinator  
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	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1	<b>2018-2019 GPCOG SIGN BID - RESULTS</b>						<b>Low bids in Yellow</b>							
3			<b>Perma-Line</b>			<b>Vulcan</b>			<b>Osburn</b>			<b>Lightle</b>		
4	<b>Sign Type</b>	<b>Grade -&gt;</b>	ASTM I, aka Glass Bead Sheeting Engineer	ASTM IV, aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI, aka Full Cube Sheeting Diamond Grade	ASTM I, aka Glass Bead Sheeting Engineer	ASTM IV, aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI, aka Full Cube Sheeting Diamond Grade	ASTM I, aka Glass Bead Sheeting Engineer	ASTM IV, aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI, aka Full Cube Sheeting Diamond Grade	ASTM I, aka Glass Bead Sheeting Engineer	ASTM IV, aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI, aka Full Cube Sheeting Diamond Grade
5			PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT
6	<b>CUSTOM, MULTI COLOR DIGITALLY PRINTED SIGNS</b>		\$ 9.73	\$ 10.44	\$ 12.44	\$ 5.62	\$ 6.11	\$ 8.57	\$ 7.54	\$ 7.88	\$ 9.53	\$ 7.80	\$ 8.40	\$ 9.80
7	<b>CUSTOM, MULTI COLOR ADHESIVE LOGOS</b>		\$ 19.97	\$ 22.97	\$ 27.44	\$ 5.62	\$ 6.11	\$ 8.57	\$ 7.54	\$ 7.88	\$ 9.53	\$ 7.80	\$ 8.40	\$ 9.80
8	*Design work extra / can provide art work		No charge			No charge								
9			PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER SQUARE FOOT	PRICE PER ROLL	PRICE PER ROLL	PRICE PER ROLL	PRICE PER ROLL	PRICE PER ROLL	PRICE PER ROLL
10	<b>CONSPICUITY REFLECTIVE TAPE</b>		\$ 4.25	\$ 4.25	\$ 6.50	\$ 3.79	\$ 4.53	\$ 4.56	\$ 71.00	\$ 71.00	\$ 71.00	\$ 22.00	\$ 22.00	\$ 22.00
11														
12	<b>SIGN TYPE</b>	<b>SIZES</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>	<b>PRICE EACH</b>
13														
14	<b>STOP</b>	24 X 24	\$ 18.19	\$ 21.40	\$ 36.21	\$ 13.96	\$ 16.05	\$ 23.45	\$ 22.16	\$ 23.52	\$ 30.12	\$ 21.90	\$ 22.35	\$ 32.40
15		30 X 30	\$ 27.97	\$ 33.44	\$ 56.64	\$ 21.58	\$ 24.85	\$ 36.42	\$ 34.63	\$ 36.75	\$ 47.06	\$ 31.50	\$ 34.45	\$ 48.50
16		36 X 36	\$ 39.97	\$ 48.15	\$ 81.55	\$ 30.79	\$ 35.52	\$ 54.03	\$ 49.86	\$ 52.92	\$ 67.77	\$ 48.60	\$ 51.20	\$ 71.80
17		48 X 48	\$ 71.55	\$ 85.60	\$ 136.25	\$ 56.57	\$ 64.89	\$ 97.78	\$ 88.64	\$ 94.08	\$ 120.48	\$ 86.50	\$ 91.85	\$ 126.75
18														
19	<b>STOP</b>	24 X 24	\$ 24.19	\$ 30.19	\$ 42.21	\$ 20.45	\$ 23.27	\$ 30.42	\$ 29.16	\$ 30.52	\$ 37.12	\$ 29.90	\$ 30.35	\$ 40.40
20	<i>(Signs Fabricated with</i>	30 X 30	\$ 37.19	\$ 47.19	\$ 69.46	\$ 31.75	\$ 36.16	\$ 47.34	\$ 45.56	\$ 47.69	\$ 58.00	\$ 43.50	\$ 45.45	\$ 60.50
21	<i>Premium Protective</i>	36 X 36	\$ 54.75	\$ 67.19	\$ 89.95	\$ 47.97	\$ 51.80	\$ 70.30	\$ 65.61	\$ 68.67	\$ 83.52	\$ 66.60	\$ 69.20	\$ 89.80
22	<i>Graffiti Overlay Film)</i>	48 X 48	\$ 101.75	\$ 113.77	\$ 148.75	\$ 87.11	\$ 93.82	\$ 126.71	\$ 116.64	\$ 122.08	\$ 148.48	\$ 118.50	\$ 107.85	\$ 158.75
23														
24	<b>YIELD</b>	30 X 30	\$ 14.49	\$ 17.14	\$ 29.45	\$ 10.94	\$ 12.95	\$ 18.77	\$ 20.78	\$ 22.05	\$ 28.24	\$ 19.90	\$ 20.55	\$ 28.60
25		36 X 36	\$ 20.57	\$ 23.80	\$ 36.45	\$ 15.44	\$ 17.29	\$ 25.04	\$ 38.78	\$ 41.16	\$ 52.71	\$ 25.44	\$ 26.42	\$ 36.77
26		48 X 48	\$ 39.70	\$ 47.85	\$ 71.15	\$ 28.50	\$ 32.61	\$ 48.94	\$ 66.48	\$ 70.56	\$ 90.36	\$ 50.85	\$ 46.96	\$ 65.36
27														
28	<b>SPEED</b>	18 X 24	\$ 13.64	\$ 16.02	\$ 27.16	\$ 10.77	\$ 12.36	\$ 18.39	\$ 16.62	\$ 17.64	\$ 22.59	\$ 16.95	\$ 17.61	\$ 24.51
29		24 X 30	\$ 22.74	\$ 26.74	\$ 44.95	\$ 17.95	\$ 20.60	\$ 30.65	\$ 27.30	\$ 29.40	\$ 37.65	\$ 28.25	\$ 29.35	\$ 40.85
30														
31	<b>SCHOOL SPEED</b>													
32	<b>(15 MPH WHEN CHILDREN</b>													
33	<b>ARE PRESENT)</b>	24 X 48	\$ 40.17	\$ 43.80	\$ 72.10	X	\$ 37.41	\$ 53.30	\$ 44.32	\$ 47.04	\$ 60.24	\$ 50.85	\$ 46.96	\$ 65.36
34														
35	<b>PARKING</b>	12 X 6	\$ 2.41	\$ 2.68	\$ 4.50	\$ 2.11	\$ 2.36	\$ 3.42	\$ 2.77	\$ 2.94	\$ 3.77	\$ 2.90	\$ 2.95	\$ 4.20
36		12 X 18	\$ 6.83	\$ 8.03	\$ 13.50	\$ 5.76	\$ 6.51	\$ 9.59	\$ 8.31	\$ 8.82	\$ 11.30	\$ 8.48	\$ 8.81	\$ 12.26
37		18 X 24	\$ 13.64	\$ 16.02	\$ 26.95	\$ 10.77	\$ 12.36	\$ 18.39	\$ 16.62	\$ 17.64	\$ 22.59	\$ 16.95	\$ 17.61	\$ 24.51
38		24 X 30	\$ 22.71	\$ 26.74	\$ 44.95	\$ 17.95	\$ 20.60	\$ 30.65	\$ 27.70	\$ 29.40	\$ 37.65	\$ 28.25	\$ 29.35	\$ 40.85
39														

	A	B	C	D	E	F	G	H	I	J	K	L	M	N
1	<b>2018-2019 GPCOG SIGN BID - RESULTS</b>						Low bids in Yellow							
3			Perma-Line			Vulcan			Osburn			Lightle		
4	Sign Type	Grade ->	ASTM I, aka Glass Bead Sheeting Engineer	ASTM IV, aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI, aka Full Cube Sheeting Diamond Grade	ASTM I, aka Glass Bead Sheeting Engineer	ASTM IV, aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI, aka Full Cube Sheeting Diamond Grade	ASTM I, aka Glass Bead Sheeting Engineer	ASTM IV, aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI, aka Full Cube Sheeting Diamond Grade	ASTM I, aka Glass Bead Sheeting Engineer	ASTM IV, aka Truncated Cube Sheeting High Intensity Prismatic	ASTM XI, aka Full Cube Sheeting Diamond Grade
40	<b>DO NOT ENTER</b>	24 X 24	\$ 18.19	\$ 21.40	\$ 36.21	\$ 14.36	\$ 16.48	\$ 24.52	\$ 22.16	\$ 23.52	\$ 30.12	\$ 22.60	\$ 23.48	\$ 32.68
41		30 X 30	\$ 28.44	\$ 33.44	\$ 56.64	\$ 22.44	\$ 25.75	\$ 38.32	\$ 34.63	\$ 36.75	\$ 47.06	\$ 35.31	\$ 36.69	\$ 51.06
42		36 X 36	\$ 40.94	\$ 48.15	\$ 81.55	\$ 32.31	\$ 37.08	\$ 55.12	\$ 49.86	\$ 52.92	\$ 67.77	\$ 50.85	\$ 52.83	\$ 73.53
43		48 X 48	\$ 72.71	\$ 85.60	\$ 136.25	\$ 57.44	\$ 65.92	\$ 98.08	\$ 88.64	\$ 94.08	\$ 120.48	\$ 90.40	\$ 93.92	\$ 130.72
44														
45	<b>ONE WAY</b>	36 X 12	\$ 13.64	\$ 16.02	\$ 27.16	\$ 10.77	\$ 12.36	\$ 18.39	\$ 16.62	\$ 17.64	\$ 22.59	\$ 16.95	\$ 17.61	\$ 24.51
46														
47	<b>TURN</b>	18 X 24	\$ 13.64	\$ 16.02	\$ 27.16	\$ 10.77	\$ 12.36	\$ 18.39	\$ 16.62	\$ 17.64	\$ 22.59	\$ 16.95	\$ 17.61	\$ 24.51
48		24 X 30	\$ 22.71	\$ 26.74	\$ 44.95	\$ 17.95	\$ 20.60	\$ 30.65	\$ 27.70	\$ 29.40	\$ 37.65	\$ 28.25	\$ 29.35	\$ 40.85
49		30 X 36	\$ 34.13	\$ 40.11	\$ 67.50	\$ 26.93	\$ 30.90	\$ 45.98	\$ 41.55	\$ 44.10	\$ 56.48	\$ 42.38	\$ 44.03	\$ 61.28
50														
51	<b>WARNING</b>	18 X 24	\$ 13.64	\$ 16.02	\$ 27.16	\$ 10.77	\$ 12.36	\$ 18.39	\$ 16.62	\$ 17.64	\$ 22.59	\$ 16.95	\$ 17.61	\$ 24.51
52		36 X 12	\$ 13.64	\$ 16.02	\$ 27.16	\$ 10.77	\$ 12.36	\$ 18.39	\$ 16.62	\$ 17.64	\$ 22.59	\$ 16.95	\$ 17.61	\$ 24.51
53		48 X 24	\$ 36.40	\$ 43.80	\$ 71.95	\$ 28.72	\$ 32.96	\$ 49.04	\$ 44.32	\$ 47.04	\$ 60.24	\$ 45.20	\$ 46.96	\$ 65.36
54		24 X 24	\$ 18.19	\$ 21.40	\$ 36.21	\$ 14.36	\$ 16.48	\$ 24.52	\$ 22.16	\$ 23.52	\$ 30.12	\$ 22.60	\$ 23.48	\$ 32.68
55		30 X 30	\$ 28.44	\$ 33.44	\$ 56.65	\$ 22.44	\$ 25.75	\$ 38.32	\$ 34.63	\$ 36.75	\$ 47.06	\$ 35.31	\$ 36.69	\$ 51.06
56		36 X 36	\$ 40.94	\$ 48.15	\$ 81.55	\$ 32.31	\$ 37.08	\$ 55.12	\$ 49.86	\$ 52.92	\$ 67.77	\$ 50.85	\$ 52.83	\$ 73.53
57		48 X 48	\$ 72.71	\$ 85.60	\$ 136.25	\$ 57.44	\$ 65.92	\$ 98.08	\$ 88.64	\$ 94.08	\$ 120.48	\$ 90.40	\$ 93.92	\$ 130.72
58														
59	<b>DELINEATOR</b>													
60	<i>(aka California Standard)</i>	18 X 18	\$ 19.21	\$ 19.21	\$ 27.95	\$ 15.22	\$ 15.99	\$ 20.63	\$ 37.47	\$ 38.23	\$ 41.94	\$ 12.71	\$ 13.21	\$ 18.38
61														
62	<b>REGULATORY BRIDGE</b>	6 X 24	\$ 4.55	\$ 5.35	\$ 7.95	\$ 5.10	\$ 5.53	\$ 7.59	\$ 5.54	\$ 5.88	\$ 7.53	\$ 5.65	\$ 5.87	\$ 8.17
63	<b>w/ DIAGONAL STRIPE</b>	10 X 30	\$ 10.88	\$ 12.48	\$ 18.25	\$ 11.15	\$ 12.14	\$ 16.70	\$ 11.54	\$ 12.25	\$ 15.69	\$ 11.77	\$ 12.23	\$ 17.02
64		12 X 36	\$ 13.64	\$ 16.02	\$ 27.16	\$ 10.77	\$ 12.36	\$ 18.39	\$ 16.62	\$ 17.64	\$ 22.59	\$ 16.95	\$ 17.61	\$ 24.51
65														
66	<b>WARNING CHEVRON</b>	12 x 18	\$ 6.83	\$ 8.03	\$ 13.50	\$ 5.76	\$ 6.51	\$ 9.59	\$ 8.31	\$ 8.82	\$ 11.30	\$ 8.48	\$ 8.81	\$ 12.26
67														
68	<b>WARNING CHEVRON</b>													
69	<i>Fluorescent Yellow</i>	12 x 18	\$ 11.42	\$ 11.42	\$ 11.42	X	\$ 9.59	\$ 11.46	\$ 11.30	\$ 11.30	\$ 11.30	\$ 8.48	\$ 8.81	\$ 12.26
70														

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71	CONSTRUCTION	24 X 18	\$ 13.64	\$ 16.02	\$ 27.16	\$ 10.77	\$ 12.36	\$ 18.39	\$ 16.62	\$ 17.64	\$ 22.59	\$ 16.95	\$ 17.61	\$ 24.51
72		24 X 24	\$ 18.19	\$ 21.40	\$ 36.21	\$ 14.36	\$ 16.48	\$ 24.52	\$ 22.16	\$ 23.52	\$ 30.12	\$ 22.60	\$ 23.48	\$ 32.68
73		30 X 30	\$ 28.44	\$ 33.44	\$ 56.64	\$ 22.44	\$ 25.75	\$ 38.32	\$ 34.63	\$ 36.75	\$ 47.06	\$ 35.31	\$ 36.69	\$ 51.06
74		36 X 36	\$ 40.94	\$ 48.15	\$ 81.55	\$ 32.31	\$ 37.08	\$ 55.12	\$ 49.86	\$ 52.92	\$ 67.77	\$ 50.85	\$ 52.83	\$ 73.53
75		48 X 48	\$ 72.71	\$ 85.60	\$ 136.25	\$ 57.44	\$ 65.92	\$ 98.08	\$ 88.64	\$ 94.08	\$ 120.48	\$ 90.40	\$ 93.92	\$ 130.72
76														
77	CONSTRUCTION	24 X 18	\$ 13.64	\$ 16.02	\$ 27.16	X	X	\$ 22.56	\$ 22.59	\$ 22.59	\$ 22.59	NA	\$ 21.99	\$ 24.51
78	Fluorescent Orange	24 X 24	\$ 18.19	\$ 21.40	\$ 36.21	X	X	\$ 30.08	\$ 30.12	\$ 30.12	\$ 30.12	NA	\$ 29.32	\$ 32.68
79		30 X 30	\$ 28.44	\$ 33.44	\$ 56.64	X	X	\$ 47.00	\$ 47.06	\$ 47.06	\$ 47.06	NA	\$ 45.81	\$ 51.06
80		36 X 36	\$ 40.94	\$ 48.15	\$ 81.55	X	X	\$ 67.68	\$ 67.77	\$ 67.77	\$ 67.77	NA	\$ 65.97	\$ 73.53
81		48 X 48	\$ 72.71	\$ 85.60	\$ 136.25	X	X	\$ 120.32	\$ 120.48	\$ 120.48	\$ 120.48	NA	\$ 117.28	\$ 130.72
82														
83	STREET NAME								Pricing Per Square Foot					
84	(Mixed Upper and Lower Case)													
85	STREET NAME, FLAT		\$ 29.50	\$ 33.50	\$ 49.33	\$ 29.05	\$ 30.75	\$ 46.82	\$ 10.78	\$ 11.48	\$ 14.78	\$ 18.75	\$ 18.98	\$ 29.75
86	STREET NAME, FLAT	6" letters	\$ 31.50	\$ 34.95	\$ 59.33	\$ 29.05	\$ 30.75	\$ 46.82	\$ 10.78	\$ 11.48	\$ 14.78	\$ 35.85	\$ 37.95	\$ 45.30
87	STREET NAME, EXTRUDED		\$ 32.50	\$ 39.87	\$ 59.33	\$ 34.64	\$ 35.69	\$ 51.74	\$ 12.76	\$ 13.48	\$ 16.78	\$ 36.00	\$ 36.80	\$ 44.75
88	STREET NAME, EXTRUDED	6" letters	\$ 32.50	\$ 39.87	\$ 59.33	\$ 34.64	\$ 35.69	\$ 51.74	\$ 12.76	\$ 13.48	\$ 16.78	\$ 41.85	\$ 43.20	\$ 51.60
89	STREET NAME, EXTRUDED	9" letters	\$ 75.77	\$ 89.91	\$ 109.33	\$ 82.03	\$ 82.62	\$ 114.73	\$ 12.76	\$ 13.48	\$ 16.78	\$ 63.00	\$ 65.70	\$ 78.80
90														
91	# 8 METRO WING BRACKETS		\$ 8.25			\$ 13.95			\$ 7.85			\$ 6.30	\$ 6.30	\$ 6.30
92														
93	PEDESTRIAN SYMBOL													
94	W11-2													
95	Fluorescent yellow-green	30 X 30	\$ 59.95	\$ 59.95	\$ 59.95	X	X	\$ 40.16	\$ 47.06	\$ 47.06	\$ 47.06	NA	\$ 45.81	\$ 51.06
96														
97	SUPPLEMENTAL ARROW													
98	FOR ABOVE PEDESTRIAN													
99	Fluorescent yellow-green	24 X 12 (Right or Left)	\$ 19.18	\$ 19.18	\$ 19.18	X	X	\$ 13.89	\$ 15.06	\$ 15.06	\$ 15.06	NA	\$ 14.66	\$ 16.51
100														
101														

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102	POSTS														
103	U CHANNEL	3 1/2', 3#/FT.	\$ 7.60			\$ 11.84			No bid			\$ 7.35			
104	U CHANNEL	8'	\$ 14.15			\$ 17.63			No bid			\$ 19.60			
105	U CHANNEL	10'	\$ 17.70			\$ 22.03			No bid			\$ 24.50			
106	U CHANNEL	12'	\$ 21.75			\$ 26.42			No bid			\$ 29.40			
107	TUBULAR	8'	\$ 38.55			\$ 17.90			No bid			\$ 22.80			
108	TUBULAR	10'	\$ 32.95			\$ 22.37			No bid			\$ 28.50			
109	TUBULAR	12'	\$ 39.60			\$ 26.84			No bid			\$ 34.20			
110	SQUARE	3'	\$ 15.00			\$ 12.32			No bid			\$ 14.70			
111	SQUARE	10'	\$ 31.20			\$ 27.57			No bid			\$ 35.50			
112															
113	OTHER														
114	BRIGHTSIDES		\$ 39.85			X			No bid			\$ 26.75			
115	CURVES		\$ 24.19			X			No bid			\$ 48.75			
116	BARRICADES - PLASTIC		\$ 79.00			\$ 93.13			No bid			\$ 46.40			
117	BARRICADES - WOODEN		\$ 102.00			X			No bid			\$ 45.95			
118	FLASHERS w/ PHOTO CELL		\$ 21.00			\$ 35.45			No bid			\$ 15.88			
119	BARRELS - SAND-FILLED		\$ 75.00			X			No bid			\$ 68.90			
120	BARRELS - REGULAR BASE		\$ 55.00			\$ 51.44			No bid			\$ 56.75			
121	TRAFFIC CONES	18"	\$ 8.95			\$ 9.21			No bid			\$ 6.95			
122	TRAFFIC CONES	28"	\$ 17.95			\$ 13.90			No bid			\$ 16.35			
123	TRAFFIC CONES	36"	\$ 23.85			\$ 19.02			No bid			\$ 20.28			
124	Other:								No bid			NA			
125	Other:								No bid			NA			
126															
127	Comment: Channel post are green-square posts are 3' 2" and 10'-1 3/4.												Comment: Delivery: 30-45 days ARO. U-Channel posts are all 3#/Ft Green Tubular Posts are 2 3/8" round by 16 GA. Sq. posts are 2" x 2" x 3' x 12GA and 1 3/4" x 1 3/4" x 10' x 14 GA.		